

# SMS MARKETING AUTOMATE YOUR GUEST COMMUNICATION



#### WHAT IS SMS MARKETING?



**SMS Marketing** is a tool designed to enhance guest communication by sending automated and personalized text messages. From booking confirmations to special offers, SMS ensures guests are always informed and engaged



#### HOW IT WORKS?



with SMSAPI, allowing the hotel system to send automatic messages.
Once set up, the system automatically triggers text messages based on guest actions, such as booking confirmations, reminders, or marketing campaigns



### MAIN FEATURES OF THE SMS MARKETING MODULE



Automatically send booking confirmations, check-in reminders, and one-time apartment codes





Send promotional messages, last-minute deals, or loyalty program updates to segmented guest lists



Receive feedback and interact with guests in real-time, enhancing their stay experience



Personalize messages using guest data, ensuring a tailored experience for each recipient



#### BENEFITS OF IMPLEMENTING SMS MARKETING IN YOUR HOTEL

**Enhance Guest Experience** 



Timely updates improve guest satisfaction, ensuring they feel informed and cared for throughout their stay

**Increase Bookings & Retention** 



Promotional offers via SMS drive direct bookings and encourage repeat stays through personalized campaigns

**Save Time with Automation** 



Automate common tasks such as booking confirmations and reminders, allowing staff to focus on guest service

**Boost Response Rates** 



SMS messages have a 95% open rate, making them highly effective compared to email



### CASE STUDY: BOOSTING LAST-MINUTE BOOKINGS WITH TARGETED SMS

Hotel **XYZ**, located near the city center, wanted to increase its occupancy during off-peak times. The hotel implemented KWHotel's SMS Marketing module to send personalized last-minute offers to previous guests, offering a 20% discount for bookings made within 48 hours.



The results were impressive. The SMS campaign had a **95% open rate**, with a **20% conversion rate**, resulting in a 15% increase in last-minute bookings during the slow season.

E-mails

Ads

SMS

**Conversion Rate: 20%** 

Open Rate: 95%

SMS opened

**Occupancy Increase: 15%** 

## HOW TO IMPLEMENT SMS MARKETING IN YOUR HOTEL WITH



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## TRANSFORM YOUR HOTEL'S COMMUNICATION WITH KWHOTEL!



Got questions? Visit our website and chat live with one of our experts. We're here to help you find the best solution for your hotel



**CHAT WITH US** 



**SCHEDULE A DEMO!** 

Want to see our tools in action?
Schedule a free demo today and see how KWHotel, integrated with SMSAPI, can improve your guest engagement

Browse our full range of hotel management tools. From bookings to guest feedback, we've got everything your hotel needs, including SMS Marketing



SEE OUR SOLUTIONS!

